



Date

Contact Name

Position

Company

Add 1

City

State

ZIP

Dear ...

Thank you for your recent inquiry regarding Tadpole-RDI's unique range of portable UNIX workstation and server systems.

Tadpole-RDI products are 100% binary compatible with Sun Solaris and HP-UX environments, offering comparable power, performance and connectivity of desktop systems in easy to carry dimensions weighing just 7.5 to 10 lbs.

Existing customers have achieved significant business advantages using portable UNIX systems as the foundation of their mobile computing strategies. A wide range of UNIX based commercial applications are better served by portable rather than desktop systems:

- On-site software demonstrations and professional services
- On-site customer training
- Field support
- Exhibiting at trade shows
- Working in multiple locations
- Remote systems management

Like many of our current customers, the impact of using portable UNIX systems in your company's business could also be significant:

- Increased productivity of sales and support teams
- Lower operational costs
- Higher sales revenue
- Improved staff morale and retention

A full description of the above benefits is available on the Tadpole-RDI website at www.tadpolderdi.com/tco/index.html. Here you will be able to calculate your company's specific data in just four easy steps to give an immediate summary of the financial gains that portable UNIX potentially offers your business.

Enclosed is the information you requested. I will be back in touch with you shortly to answer any questions you may have, but in the meantime please feel free to call me on 1 800 734 5483 ext. XXX.

Sincerely,

Name

Position