



Delivering the Business Computing Performance You Need on Any Scale

**HP 3000
Systems and Servers**



Take a look at the industry's leading OLTP technology

In today's competitive markets, success depends on your company's ability to cope with changing information faster than ever before. Your business-critical, transaction-based applications must be processed efficiently throughout the day. These online transaction processing (OLTP) applications require computers that provide high levels of performance and reliability.

Hewlett-Packard's industry-leading OLTP solution, the HP 3000 family of compatible systems and servers helps you manage your business today, protects your current systems investment, and sets your foundation for the future. Its performance, functionality, reliability, and upgradability add up to a competitive advantage for your company — all at a low cost of ownership. The HP 3000 also supports commercial open systems standards, providing you the benefits of application portability and multivendor connectivity.

Whether yours is a centralized or distributed environment, the HP 3000 family delivers the information you need to make faster, better decisions, increase operational efficiency, improve customer service, and control costs.

Discover unequalled performance and reliability

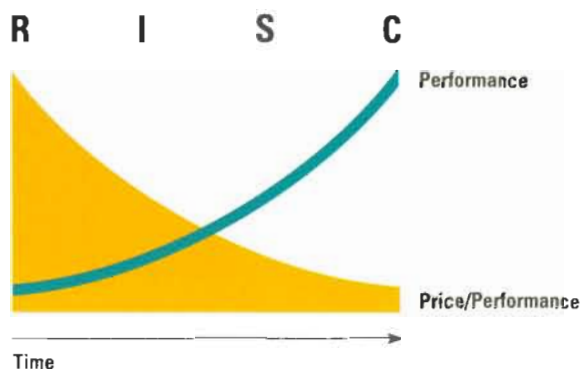
Two key components of a unique technology foundation combine in the HP 3000 to give you high performance, reliability, and leading price/performance, as measured by industry-standard OLTP benchmarks:

HP's Precision Architecture-RISC (PA-RISC), based on reduced instruction set computing (RISC) technology, implements instructions directly in the hardware to

increase processing speed and deliver superior performance. With fewer parts, PA-RISC also means greater reliability and a lower overall cost of ownership for you.

The HP 3000 system software, specifically designed for OLTP and coupled with PA-RISC, produces fast response and high throughput. Powerful and robust enough to run large-scale applications for hundreds of users, the HP 3000 is still exceptionally easy to use — even for entry-level applications.

HP 3000 PA-RISC based systems provide leading OLTP performance at a low cost of ownership.



HP 3000 Series 900 family

The broad HP 3000 family of compatible systems and servers delivers premium performance and value to organizations of all sizes.

	920	922 LX 922 RX 922	932	948	958	917 LX 927 LX	937 LX 937	947 LX 947	957 LX 957	967 LX 967	955 960	980/100	980/200
Maximum logged-on Users	20	32 64 152	250	400	600	8 20	32	250 400	600	600	600	850	850
Maximum Memory (Mb)	56	128	128	256	256	192	192	192	192	192	256	512	1024
Maximum Disk (Gb)	12	12	22	34.8	34.8	24	24 66	24 66	24 66	24 66	85	85	85
Board Upgradable →						Board/Package Upgradable →				Board Upgradable →			

Protect your system investment

Whether your organization is a small department or branch office, or a large, mainframe-class OLTP environment, there is an HP 3000 computer to meet your needs. With its broad range of compatible systems and servers, the HP 3000 family can deliver premium performance and value today — and grow with you through the '90s and beyond.

All HP 3000 systems are compatible. So when it's time to **expand**, your investments in **hardware, software, and training** are protected. And because applications move easily from one system to the next, you can be confident that the applications you create today will run on more powerful HP 3000 systems in the future.

Obtaining the performance of a more powerful system typically requires only a simple processor board upgrade. When you need a larger system, you can trade in your present HP 3000 for credit under our unique upgrade-credit policy. HP's continuing development of higher-performing uniprocessors, symmetric multiprocessing, and OLTP software performance enhancements keeps the HP 3000 family ahead of your increasing performance needs.

HP Openview System Manager provides an intuitive environment for managing a distributed network of systems.

Cut costs, improve service with HP systems management

If yours is like most companies, your goal is to control operational costs without jeopardizing quality or customer service. So, as you evaluate a computer system, systems management costs are a major concern. With HP's mainframe-class systems management solutions, you can have superior functionality while lowering overall costs.

When your requirements call for managing a **large, distributed network**, your HP 3000 operators can **efficiently monitor and manage** remote systems from a single, PC-based console. While centralizing operations control and expertise, this capability also provides a foundation for operatorless control at remote sites.

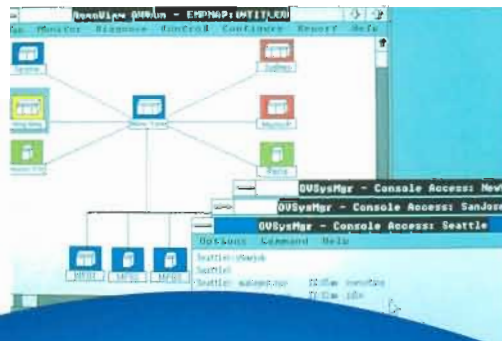
The HP 3000 provides large systems management **tools** and ensures data integrity. And **HP's** on-line backup capability, combined with our cost-effective high-availability solutions, delivers 24-hour support for business-critical OLTP applications.

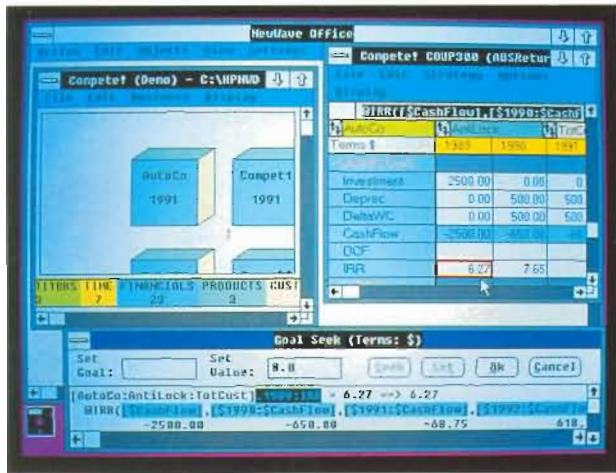
Build for tomorrow with HP's solutions today

HP and our premier value-added business partners offer the software solutions you need, including applications for discrete and process manufacturing, wholesale distribution, and **state and local government** to name a few. Chances are you'll find one ideally suited to your business.

The HP 3000 environment also allows you to **create and maintain custom applications** with a **comprehensive set of application development and computer-aided software engineering tools**. And the HP 3000's support of open application programming interfaces enables you to develop and access multivendor applications.

Databases supported include HP's **industry-standard SQL** relational database and our network-model database. These are tightly integrated with PA-RISC and the HP 3000 operating system for high-volume transaction processing. The HP 3000 also supports the leading independent database management systems, enabling you to choose the solution that best meets your needs.





Put the power of information where you need it

IIP NewWave Office, combined with IIP's leadership in client/server computing, turns your computing resources into a competitive advantage.

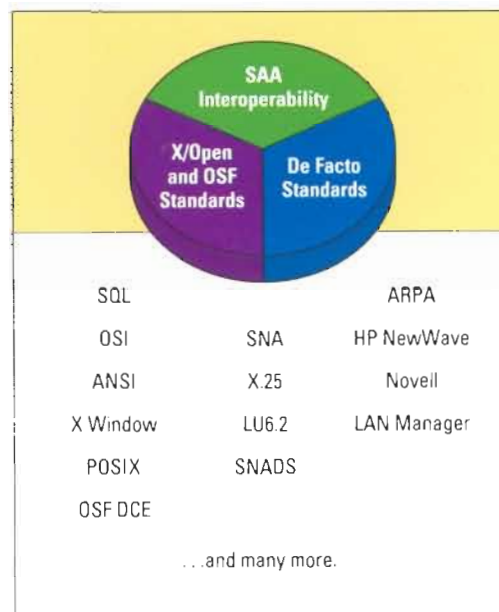
Coupling PC "clients" with IIP 3000 servers permits simultaneous access to OLTP applications and PC productivity solutions — all through a consistent, intuitive, windowed user interface and HP's NewWave environment. And with proper security, users can access corporate databases from a PC without expert assistance.

IIP's PC-based decision support tools assure better, faster decisions by making it easy to gather and analyze data. The HP 3000 also makes communicating those decisions throughout the organization easy and instantaneous.

When you choose the HP 3000, you're assured of building a solid foundation for client/server functionality.

Network systems across your organization

The HP 3000 supports international industry-standard networking protocols such as OSI and key de facto protocols such as ARPA, TCP/IP, SNA, LanManager, and Novell® NetWare™. As a result, IIP 3000 systems communicate with a wide range of personal computers, mini-computers, and mainframes over local- or wide-area networks — making them ideal hubs for large, distributed applications. You gain access to information, applications, and resources, even across multivendor networks and PC LANs.



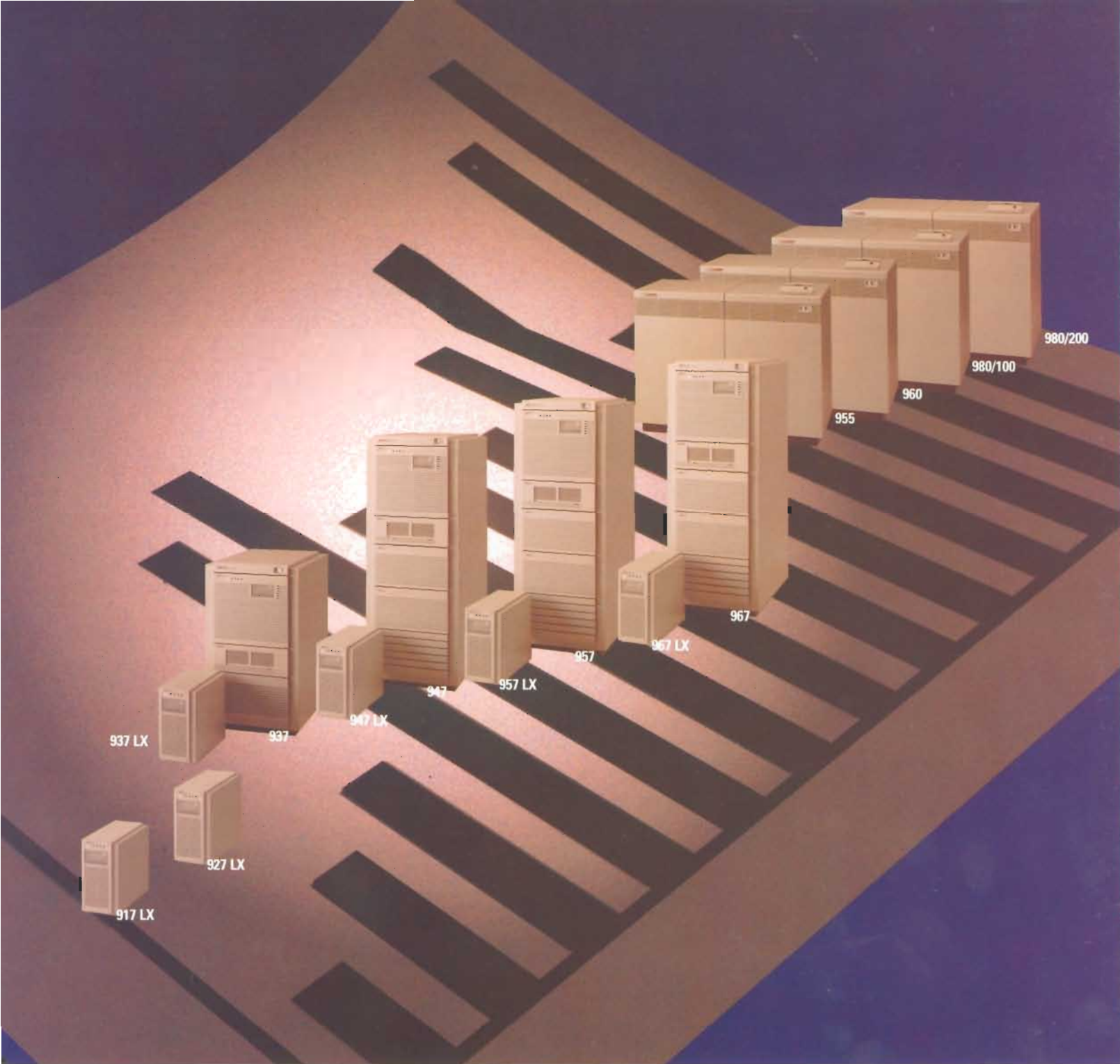
Expect the best in service and support

HP continues to set standards of excellence in customer support. In fact, over the past eight years, HP has ranked the highest in overall customer support and satisfaction in U.S. Datapro surveys.* And independent international research studies rate IIP as a worldwide leader in service and support. So you can expect us to be there when you need us.

Call your local HP sales office today. One of our sales representatives will show you how the HP 3000 solution can meet your needs today — and tomorrow.

*Based on maintenance effectiveness, maintenance responsiveness, troubleshooting, documentation, education, and software support.

The HP 3000 supports commercial industry standards for databases, languages and tools, networking, and user interfaces. So you gain the benefits of access to additional applications, application portability, and multivendor interoperability.



Small departments and branch offices benefit from the HP 3000 family's high performance and field upgradability.



HP 3000 computers have the capacity to handle large, mainframe-class online transaction processing applications.



For the location of the nearest sales office call:

United States of America:
1-800-637-7740

Canada:
Hewlett-Packard Ltd.
6877 Goreway Drive
Mississauga, Ontario L4V 1M8
(416) 678 9430

Japan:
Yokogawa-Hewlett-Packard Ltd.
15-7 Nishi Shinjuku 4 Chome
Shinjuku-ku
Tokyo 160, Japan
(03) 5371 1351

Latin America:
Hewlett-Packard
Latin American Region Headquarters
Monte Pelvoux No. 111
Lomas de Chapultepec
11000 Mexico, D.F. Mexico
(525) 202 0155

Australia/New Zealand:
Hewlett-Packard Australia Ltd.
31-41 Joseph Street
Blackburn, Victoria 3130
Melbourne, Australia
(03) 895 2895

Far East:
Hewlett-Packard Asia Ltd.
22/F Bond Centre, West Tower
89 Queensway
Central, Hong Kong
(852) 848 7777

Europe/Africa/Middle East:
Hewlett-Packard S.A.
Marcom Operations Europe
P.O. Box 529
1180 AM Amstelveen
The Netherlands
Refer to country phone numbers

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For direct country contact call:

Austria: (0222) 2500-0

Central Europe, USSR and Yugoslavia:
(0222) 2500-0

Belgium and Luxembourg:
Customer Information Center
(02) 761 34 00

Denmark: (42) 81 66 40

Finland: (90) 88 721

France: (1) 69 82 60 60

Germany: (06172) 16 0

Greece: (01) 68 28 811

Iceland: (91) 67 10 00

Ireland: (01) 88 33 99

Israel: Computation and
Measurement Systems (CMS) Ltd.
(03) 5380 333

Italy: (02) 95 300 134

Netherlands: (020) 547 6666

Norway: (02) 87 97 00

Portugal: (11) 301 73 30

Spain: 900 123 123

Sweden: (08) 750 20 00

Switzerland:
(057) 31 21 11 (Headoffice)
(022) 780 41 11 (Suisse Romande)

South Africa: HiPerformance Systems
(011) 802 5111

Turkey: 175 29 70

United Kingdom: (0344) 369 369

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